Campus Briefing on Budget, Property Acquisition & Capital Projects

November 8, 2007

Division of Administration & Finance
AGENDA

• Campus Budget Update
• Campus Capital Projects Update
• Vacated Space Planning Update
• Faculty/Staff Housing
• Property Acquisition
• Questions & Answers
CAMPUS BUDGET UPDATE

WILLIE HAGAN
BILL BARRETT
BRIAN JENKINS
Objectives of the Budget Presentation

• Provide an overview of the State, CSU, and university budget processes
• Provide an understanding of the sources and uses of university revenue
• Provide an overview of the university’s FY 2007-08 General Fund budget
• Identify current and future budget issues
Budget Presentation Agenda

- Overview—CSUF Budget
  - State & CSU Budget Development
  - Sources of University Funds
- Overview—Historical Budget Issues
- Where We Are Now
  - 2006-07 Year-End/Fourth Quarter Revenue & Expenditure Update
  - Five Year History
  - 2007-08 Budget Decisions
- The Future
  - 2008-09 Budget Challenges
  - Ongoing Activities
OVERVIEW
CSUF BUDGET
California's State Budget: An 8-Step Guide

1. Governor Submits Proposed Budget in January
2. Budget Bill Introduced to Legislature
3. Legislative Analyst's Office (LAO) Prepares Analysis and Overview

- SENATE BUDGET COMMITTEE
  - Budget Subcommittees: Education (CSU), General Government, Environmental, Health
  - Senate Budget Bill

- ASSEMBLY BUDGET COMMITTEE
  - Budget Subcommittees: Education (CSU), General Government, Environmental, Health
  - Assembly Budget Bill

Continued On Next Page
California's State Budget: An 8-Step Guide

5. Governor Submits "MAY REVISE"

6. Budget Conference Committee Reconciles and Adopts Budget

7. Legislature Votes on Budget

8. Governor Signs Budget
CSU Budget Process

1. Campus and CSU Priority Needs Identified *May through August*
   - For example:
     - Mandatory cost obligations (health, insurance, etc)
     - Enrollment Projections
     - New Space
     - New Academic Programs
     - Other Needs

2. Chancellor’s Office Develops CSU Request Strategy *August through September*
   - In consultation with campus presidents and other constituencies.
   - Funded FTES target established, contingent on funding.
   - Approved by Trustees typically in October for the following fiscal year

3. State Budget Process
   - January - Governor’s Budget
   - March through June
   - Legislature
   - July (or later) Budget enacted

4. Chancellor’s Office CSU Budget
   - March - Preliminary campus planning allocations
   - May - Campus notification of adjustments (if needed)

5. Final Campus Budgets
Sources of Funds

• University receives funding from a number of different sources.
• The General Fund consists of allocated State tax revenue and student fees (e.g., State University fee, non-resident fee, application fee)
• Four university auxiliary organizations are separate, private, non-State, non-profit corporations consistent with the California Ed Code and Corporation Codes:
  ➢ CSUF Auxiliary Services Corporation (ASC)
  ➢ Associated Students Inc. (ASI)
  ➢ CSF Philanthropic Foundation
  ➢ Housing Authority
• Other sources include the Continuing Education Revenue Fund (CERF), Lottery Fund, and other categorical funds such as the Dormitory Revenue Fund and Parking.
# 2007-08 University Revenue Budget

Excludes prior year carry forward, fund balances and reimbursed activities

<table>
<thead>
<tr>
<th>Fund</th>
<th>2007-08</th>
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<tbody>
<tr>
<td>General Fund</td>
<td>$295,861,840</td>
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<tr>
<td>Lottery Education Fund</td>
<td>2,529,000</td>
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<tr>
<td>Continuing Education Revenue Fund (CERF)</td>
<td>8,915,000</td>
</tr>
<tr>
<td>Health Facilities Fee</td>
<td>220,000</td>
</tr>
<tr>
<td>Housing Fund</td>
<td>4,497,290</td>
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<tr>
<td>Parking Fund</td>
<td>9,042,200</td>
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<tr>
<td>Student Union</td>
<td>7,002,595</td>
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<tr>
<td>Parking Fines &amp; Forfeitures</td>
<td>1,197,000</td>
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<tr>
<td>Auxiliary Funds:</td>
<td></td>
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<tr>
<td>CSUF Auxiliary Services Corporation</td>
<td>31,904,310</td>
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<td>CSUF Philanthropic Foundation</td>
<td>720,750</td>
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<tr>
<td>Associated Students Inc.</td>
<td>6,575,494</td>
</tr>
<tr>
<td>CSUF Housing Authority</td>
<td>22,739,702</td>
</tr>
<tr>
<td><strong>Total University Budget</strong></td>
<td><strong>$391,205,181</strong></td>
</tr>
</tbody>
</table>

1. The Student Union budget includes the amount to be transferred to ASI to be included in the ASI budget
2. Budget figure for operations only, does not include fundraising
3. Excludes Trust Funds consisting primarily of financial aid and capital funds
HISTORICAL BUDGET ISSUES
Historical Budget Issues

- In conjunction with the State of California budget deficit, the University received General Fund baseline budget reductions through 2004-05

- In addition, the University has been required to fund a variety of non-negotiable mandatory costs without receiving additional revenue from the CSU and/or the State. For example, negotiated salary increases and staff benefit increases

- In response to the General Fund baseline budget reductions, the University used a combination of baseline budget reductions along with one-time budget reductions
Historical Budget Issues (continued)

- As a result of taking one-time budget reductions rather than baseline reductions, the University has maintained a baseline structural deficit.

- For several years, General Fund expenditure budgets rolled out to divisions exceeded available General Fund revenues.

- Lottery funds were held in reserve; only nominal amounts of Lottery fund were allocated each fiscal year.
How Historical Issues Are Being Addressed

• Based on PRBC’s recommendation, each division will take baseline budget reductions in 2007-08 and additional baseline reductions in 2008-09 to assist in eliminating the structural deficit
• Even with these reductions, the University will still have a baseline shortfall in 2008-09
  • Resolved on a one-time basis this year (slide 23)
  • Believe this can be eliminated without resorting to additional divisional cuts
  • New revenue opportunities & strategies being investigated—will report back to the President & PRBC
• Lottery Funds no longer held in reserve to “back up” the GF. The President has approved allocation plan distributing approximately $14.6M to support instruction
• Budgeting only to available funds
• Established a centralized University Emergency Reserve
• Due to a change in CO Policy, reserves are now being distributed to divisions
WHERE WE ARE NOW
GENERAL FUND
# 2006-07 Year End (4th Quarter) General Fund Expenditures: Division Summary

<table>
<thead>
<tr>
<th>DIVISION/COST CENTER</th>
<th>FTE</th>
<th>SW</th>
<th>OE</th>
<th>TOTAL</th>
<th>Revised Budget</th>
<th>Actual Expenses</th>
<th>Encumbrances</th>
<th>Budget Balance Available</th>
<th>Percent of Budget Expended + Encumbered</th>
</tr>
</thead>
<tbody>
<tr>
<td>President's</td>
<td>15.00</td>
<td>1,405,675</td>
<td>878,823</td>
<td>2,284,498</td>
<td>790,451</td>
<td>707,575</td>
<td>1,498,027</td>
<td>36,558</td>
<td>749,913</td>
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<td>Academic Affairs</td>
<td>1763.80</td>
<td>115,237,585</td>
<td>21,268,240</td>
<td>136,505,825</td>
<td>113,454,541</td>
<td>15,983,547</td>
<td>129,438,089</td>
<td>1,748,056</td>
<td>5,319,680</td>
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<td>Administration and Finance</td>
<td>284.88</td>
<td>17,563,390</td>
<td>5,298,239</td>
<td>22,861,629</td>
<td>17,509,335</td>
<td>3,920,268</td>
<td>21,429,603</td>
<td>567,109</td>
<td>864,917</td>
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<tr>
<td>Executive Vice President</td>
<td>32.00</td>
<td>1,959,734</td>
<td>1,175,425</td>
<td>3,135,159</td>
<td>1,938,225</td>
<td>1,100,071</td>
<td>3,038,296</td>
<td>70,214</td>
<td>26,650</td>
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<td>Information Technology</td>
<td>93.50</td>
<td>5,850,167</td>
<td>6,021,511</td>
<td>11,871,678</td>
<td>5,639,056</td>
<td>5,228,927</td>
<td>10,867,983</td>
<td>793,549</td>
<td>210,146</td>
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<td>Student Affairs</td>
<td>233.65</td>
<td>14,411,680</td>
<td>4,988,495</td>
<td>19,400,175</td>
<td>14,161,017</td>
<td>3,917,021</td>
<td>18,078,038</td>
<td>256,664</td>
<td>1,065,474</td>
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<td>942,630</td>
<td>4,043,912</td>
<td>2,907,445</td>
<td>869,416</td>
<td>3,776,861</td>
<td>55,377</td>
<td>211,674</td>
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<td><strong>Sub-Total Divisions</strong></td>
<td><strong>2463.33</strong></td>
<td><strong>159,529,513</strong></td>
<td><strong>40,573,363</strong></td>
<td><strong>200,102,876</strong></td>
<td><strong>$156,400,069</strong></td>
<td><strong>$31,726,826</strong></td>
<td><strong>$188,126,895</strong></td>
<td><strong>$3,527,527</strong></td>
<td><strong>$8,448,454</strong></td>
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<td><strong>All University Total</strong></td>
<td><strong>18.00</strong></td>
<td><strong>1,714,918</strong></td>
<td><strong>91,234,977</strong></td>
<td><strong>92,949,895</strong></td>
<td><strong>$1,807,938</strong></td>
<td><strong>$65,277,163</strong></td>
<td><strong>$67,085,101</strong></td>
<td><strong>$5,215,976</strong></td>
<td><strong>$20,648,818</strong></td>
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<tr>
<td><strong>Total General Fund Budget</strong> (Excludes Reimbursed Activities)</td>
<td><strong>2481.33</strong></td>
<td><strong>161,244,431</strong></td>
<td><strong>131,808,340</strong></td>
<td><strong>293,052,771</strong></td>
<td><strong>$158,208,007</strong></td>
<td><strong>$97,003,989</strong></td>
<td><strong>$255,211,996</strong></td>
<td><strong>$8,743,503</strong></td>
<td><strong>$29,097,271</strong></td>
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</tbody>
</table>

Does not include reimbursed activities. Benefit costs captured in All University accounts; All University includes items such as utilities, benefits, and financial aid.

<table>
<thead>
<tr>
<th>Division/Cost Center</th>
<th>FTE</th>
<th>SW</th>
<th>OE</th>
<th>TOTAL</th>
<th>Revised Budget</th>
<th>Actual Expenses</th>
<th>Encumbrances</th>
<th>Budget Balance</th>
<th>Percent of Budget Expended + Encumbered</th>
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</thead>
<tbody>
<tr>
<td>ACADEMIC AFFAIRS - COLLEGE OF EDUCATION</td>
<td></td>
<td></td>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>ADMISSION TO TEACHER ED</td>
<td>0.00</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>2,471,318</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>107%</td>
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<td>CAL STATE TEACH</td>
<td>0.00</td>
<td>340</td>
<td>1,445,653</td>
<td>1,479,693</td>
<td>2,471,318</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>97%</td>
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<td>DEAN EDUCATION</td>
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<td>1,769,388</td>
<td>2,741,327</td>
<td>2,741,327</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>78%</td>
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<td>EDUCATIONAL LEADERSHIP</td>
<td>6.35</td>
<td>762,176</td>
<td>2,876,962</td>
<td>3,639,138</td>
<td>3,639,138</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>94%</td>
</tr>
<tr>
<td>ELEM &amp; BILINGUAL EDUC</td>
<td>40.30</td>
<td>2,867,022</td>
<td>2,977,884</td>
<td>5,844,906</td>
<td>5,844,906</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>99%</td>
</tr>
<tr>
<td>JOINT ED DOCTORATE</td>
<td>0.00</td>
<td>8,000</td>
<td>132,211</td>
<td>132,211</td>
<td>132,211</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>72%</td>
</tr>
<tr>
<td>MS INSTR DESIGN &amp; TECH</td>
<td>0.56</td>
<td>48,924</td>
<td>87,965</td>
<td>136,889</td>
<td>136,889</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>63%</td>
</tr>
<tr>
<td>READING DEPARTMENT</td>
<td>10.00</td>
<td>789,938</td>
<td>820,607</td>
<td>1,610,545</td>
<td>1,610,545</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>102%</td>
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<tr>
<td>SECONDARY EDUCATION</td>
<td>20.00</td>
<td>1,632,570</td>
<td>2,228,178</td>
<td>3,860,748</td>
<td>3,860,748</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>99%</td>
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<tr>
<td>SPECIAL EDUCATION</td>
<td>20.10</td>
<td>1,155,916</td>
<td>1,205,305</td>
<td>2,361,221</td>
<td>2,361,221</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>101%</td>
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<td>TEACHER CREDENTIALS</td>
<td>4.00</td>
<td>157,106</td>
<td>1,823,999</td>
<td>1,981,105</td>
<td>1,981,105</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>77%</td>
</tr>
<tr>
<td>EDU TOTAL</td>
<td>119.80</td>
<td>8,573,200</td>
<td>11,414,147</td>
<td>19,987,347</td>
<td>19,987,347</td>
<td>181,939</td>
<td>1,445,131</td>
<td>1,627,070</td>
<td>95%</td>
</tr>
</tbody>
</table>

| COLLEGE OF ENGINEERING AND COMPUTER SCIENCE |     |     |     |        |                |                |              |                |                                          |
| CIVIL ENGINEERING | 10.50 | 917,933 | 9,452 | 927,385 | 927,385 | 181,939 | 1,445,131 | 1,627,070 | 100% |
| COMPUTER SCIENCE | 19.50 | 2,128,632 | 99,546 | 2,228,178 | 2,228,178 | 181,939 | 1,445,131 | 1,627,070 | 92% |
| DEAN ECS | 17.85 | 701,428 | 1,375,685 | 2,077,113 | 2,077,113 | 181,939 | 1,445,131 | 1,627,070 | 85% |
| DIV OF ENGINEERING | 0.00 | - | - | - | - | 181,939 | 1,445,131 | 1,627,070 | 0% |
| ECS SPECIAL PROJECTS | 0.00 | - | 7,500 | 7,500 | 7,500 | 181,939 | 1,445,131 | 1,627,070 | 0% |
| ELECTRICAL ENGINEERING | 14.00 | 1,245,639 | 9,444 | 1,254,783 | 1,254,783 | 181,939 | 1,445,131 | 1,627,070 | 97% |
| MECHANICAL ENGINEERING | 7.50 | 676,384 | 698,680 | 1,375,064 | 1,375,064 | 181,939 | 1,445,131 | 1,627,070 | 92% |
| MESA-MATH & ENG SC ACH | 0.00 | - | 35,595 | 35,595 | 35,595 | 181,939 | 1,445,131 | 1,627,070 | 82% |
| CASECS-CTR ACAD SPPT ECS | 0.00 | 20,106 | 51,434 | 71,540 | 71,540 | 181,939 | 1,445,131 | 1,627,070 | 80% |
| ECS TOTAL | 69.35 | 5,690,122 | 889,177 | 6,579,300 | 6,579,300 | 181,939 | 1,445,131 | 1,627,070 | 92% |
## 2006-07 Year End (4th Quarter) General Fund Expenditures: Summary By Program & Division

<table>
<thead>
<tr>
<th>Division</th>
<th>Instruction</th>
<th>Research</th>
<th>Public Service</th>
<th>Academic Support</th>
<th>Student Services</th>
<th>Institutional Support</th>
<th>Operation and Maintenance of Plant</th>
<th>Student Grants and Scholarships</th>
<th>Grand Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>President’s Office</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>44,716</td>
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<td>125,045</td>
<td>1,736,019</td>
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<td>133,487,989</td>
<td>115,746</td>
<td>275,457</td>
<td>23,751,325</td>
<td>6,987,475</td>
<td>860,728</td>
<td>-</td>
<td>37,500</td>
<td>165,516,220</td>
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<tr>
<td>Administration &amp; Finance</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>15,111</td>
<td>11,864,823</td>
<td>16,632,864</td>
<td>28,512,798</td>
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<tr>
<td>Executive Vice President</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>95,980</td>
<td>3,630,397</td>
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<td>3,726,377</td>
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<td>Information Technology</td>
<td>530,544</td>
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<td></td>
<td></td>
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<td>20,658,783</td>
<td>-</td>
<td>21,189,327</td>
</tr>
<tr>
<td>Student Affairs</td>
<td></td>
<td></td>
<td>15,111</td>
<td></td>
<td></td>
<td>20,658,783</td>
<td>-</td>
<td>-</td>
<td>23,114,643</td>
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<tr>
<td>University Advancement</td>
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<td></td>
<td></td>
<td></td>
<td>4,869,417</td>
<td>-</td>
<td>-</td>
<td>4,869,417</td>
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<tr>
<td>All University</td>
<td>2,200,735</td>
<td>1,817</td>
<td>(4,962)</td>
<td>(1,765,961)</td>
<td>(355,365)</td>
<td>(4,835,000)</td>
<td>9,589,296</td>
<td>1,716,634</td>
<td>6,547,195</td>
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<tr>
<td><strong>Total</strong></td>
<td>136,219,268</td>
<td>117,563</td>
<td>303,697</td>
<td>21,985,364</td>
<td>28,210,741</td>
<td>40,274,024</td>
<td>26,347,205</td>
<td>1,754,134</td>
<td>255,211,996</td>
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</table>

Refer to Appendix A for program definitions of Division, Instruction, Research, Public Service, Academic Support, etc.

Does not include reimbursed activities. Benefit costs allocated by program/division to capture true costs of each program.

## 2006-07 Year End
### Carry Forward & Fund Balances

<table>
<thead>
<tr>
<th></th>
<th>Original Budget</th>
<th>Revised Budget</th>
<th>Actual Expenditures</th>
<th>Budget Balance Available Per Ledger</th>
<th>Encumbrances</th>
<th>Revised Budget Balance Available</th>
<th>Payroll Accrual</th>
<th>True Budget Balance Available</th>
<th>Carryforward</th>
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<td>President's Office</td>
<td>2,028,209</td>
<td>2,284,498.00</td>
<td>1,498,027.00</td>
<td>786,471.20</td>
<td>36,558.28</td>
<td>749,912.92</td>
<td>18,202.17</td>
<td>731,710.75</td>
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<td>121,409,455</td>
<td>136,505,825.00</td>
<td>129,438,089.00</td>
<td>7,067,736.00</td>
<td>1,748,055.62</td>
<td>5,319,680.38</td>
<td>298,164.72</td>
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<td>5,021,515.66</td>
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<td>22,861,629.00</td>
<td>21,429,603.00</td>
<td>1,432,026.12</td>
<td>567,109.15</td>
<td>864,916.97</td>
<td>184,268.67</td>
<td>680,648.30</td>
<td>680,648.30</td>
</tr>
<tr>
<td>Student Affairs</td>
<td>16,385,727</td>
<td>19,400,175.00</td>
<td>18,078,038.00</td>
<td>1,322,137.69</td>
<td>256,663.79</td>
<td>1,065,473.90</td>
<td>127,446.70</td>
<td>938,027.20</td>
<td>938,027.20</td>
</tr>
<tr>
<td>University Advancement</td>
<td>3,488,973</td>
<td>4,043,912.00</td>
<td>3,776,661.00</td>
<td>267,051.11</td>
<td>55,377.32</td>
<td>211,673.90</td>
<td>8,444.10</td>
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<td>10,867,983.00</td>
<td>1,003,695.21</td>
<td>739,549.11</td>
<td>210,146.10</td>
<td>50,826.03</td>
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<td><strong>Total</strong></td>
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<td><strong>188,126,897.00</strong></td>
<td><strong>11,975,980.85</strong></td>
<td><strong>3,527,527.04</strong></td>
<td><strong>8,448,453.81</strong></td>
<td><strong>703,412.53</strong></td>
<td><strong>7,745,041.28</strong></td>
<td><strong>7,745,041.28</strong></td>
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</tbody>
</table>

*Does not include All University Accounts*

## Five-Year Budget & Actual Expenses

**FY 2002-03 thru 2006-07**

<table>
<thead>
<tr>
<th>DIVISION</th>
<th>Fiscal Year 2002-03</th>
<th>Fiscal Year 2003-04</th>
<th>Fiscal Year 2004-05</th>
<th>Fiscal Year 2005-06</th>
<th>Fiscal Year 2006-07</th>
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<tbody>
<tr>
<td></td>
<td>Original Budget</td>
<td>Revised Budget</td>
<td>Actual Expense</td>
<td>Original Budget</td>
<td>Revised Budget</td>
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<td>PRESIDENT'S</td>
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<td>ACADEMIC AFFAIRS</td>
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<td>BUSINESS &amp; FINANCIAL AFRS</td>
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<td>57,967,517</td>
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**TOTAL GENERAL FUND**

- $209,332,600
- $220,467,782
- $219,205,732
- $225,658,260
- $235,802,836
- $235,449,704
- $232,304,520
- $234,485,275
- $232,253,277
- $248,605,017
- $254,719,098
- $254,719,098
- $275,818,152
- $293,052,771
- $255,211,996

*Does not include reimbursed activities. Benefit costs captured in All University accounts*

Based on PRBC’s recommendations and input from the Academic Senate, Deans, PAB and others the President has adopted the following budget plan:

- Approve PRBC recommendations with the following modifications:
  - Take the ($5.1M) baseline reductions over two years to resolve 2006-07 structural deficit ($2.6M this year with the balance of the deficit to be made via one time reductions; $2.5M baseline cut next year)

- Budget balancing:
  - Use year end 2006-07 All University budget balance available
  - Use additional interest income earnings; centralized salary savings; a CSU Risk Management Authority dividend payment; defer $1.8M in CMS expenses until 2008-09; and apply campus emergency reserves as necessary to balance the budget
  - Return $5M in prior year carryforward set aside to build a campus reserve, with the balance of prior year divisional carryforward funds to be returned when budget situation permits
  - Over a multi-year period, allocate $1M to rebuild campus emergency reserves to acceptable levels in accordance with CO policy

Complete PRBC recommendation available at http://vpadmin.fullerton.edu/ReportsAndPresentations/index.htm
### Approved Divisional 2007-08 Budget Reductions/Deficit Allocations

<table>
<thead>
<tr>
<th>Division</th>
<th>07/08 Divisional Baseline Reductions</th>
<th>07/08 Divisional One-Time Reductions</th>
<th>Total 07/08 Divisional Budget Reductions (Baseline &amp; One-Time Combined)</th>
</tr>
</thead>
<tbody>
<tr>
<td>President's Office</td>
<td>(46,639)</td>
<td>(44,779)</td>
<td>(91,418)</td>
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<tr>
<td>Academic Affairs</td>
<td>(1,788,922)</td>
<td>(1,717,589)</td>
<td>(3,506,511)</td>
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<tr>
<td>Administration &amp; Finance</td>
<td>(296,605)</td>
<td>(284,779)</td>
<td>(581,384)</td>
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<tr>
<td>Information Technology</td>
<td>(152,610)</td>
<td>(146,525)</td>
<td>(299,135)</td>
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<tr>
<td>Student Affairs</td>
<td>(241,437)</td>
<td>(231,810)</td>
<td>(473,247)</td>
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<td>University Advancement</td>
<td>(73,787)</td>
<td>(70,844)</td>
<td>(144,631)</td>
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<td><strong>Sub Total</strong></td>
<td><strong>(2,600,000)</strong></td>
<td><strong>(52,496,326)</strong></td>
<td><strong>(5,096,326)</strong></td>
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</table>
## Approved Divisional 2007-08 Baseline Allocations & Reductions

<table>
<thead>
<tr>
<th>Division</th>
<th>06-07 Baseline</th>
<th>07-08 New Baseline</th>
<th>07-08 Baseline Deficit Reduction</th>
<th>07-08 New Net Baseline Allocation</th>
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<td><strong>Sub Total</strong></td>
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<td><strong>($2,600,000)</strong></td>
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## Approved Divisional 2007-08 One-Time Allocations & Reductions

<table>
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<tr>
<th>Division</th>
<th>07-08 New One-Time Allocation</th>
<th>07-08 One-Time Deficit Reduction</th>
<th>07-08 Net New One-Time Allocation</th>
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<td>University Advancement</td>
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<td><strong>(2,496,326)</strong></td>
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</table>
# 2007-08 PRBC Recommended & President-Approved New Divisional Budget Allocations

## Academic Affairs

### New 07/08 Baseline

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
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<tbody>
<tr>
<td>BSN Nursing</td>
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<tr>
<td>Faculty Equity</td>
<td>24,485</td>
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<tr>
<td>Faculty Promotion Costs</td>
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<tr>
<td>Faculty to Maintain SFR</td>
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<td>Library Inflation</td>
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<tr>
<td>New 12 Month Chairs</td>
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<tr>
<td>New ED.D Fees</td>
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<td>New Faculty Hires (Differential)</td>
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**Total New Academic Affairs Baseline** $5,533,682

### New 07/08 One-Time

<table>
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<th>Item</th>
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<tr>
<td>Faculty Recruitments</td>
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<td>Faculty Moving Costs</td>
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<tr>
<td>Untenured Faculty Development</td>
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<tr>
<td>Release Time</td>
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<tr>
<td>Faculty Start Up</td>
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<tr>
<td>Summer and Intersession Research</td>
<td>520,000</td>
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<tr>
<td>Less Two Months New Faculty FTEF</td>
<td>(610,065)</td>
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<td>New Faculty Office Furniture</td>
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<tr>
<td>Classroom Furniture</td>
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<td>WASC Re-Accreditation</td>
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<td>Untenured Faculty Grants</td>
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<td>Kaiser and FNP (Revenues Off-Set Costs)</td>
<td>1,946,505</td>
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</table>

**Total New Academic Affairs One-Time** $4,506,372
## 2007-08 PRBC Recommended & President-Approved New Divisional Budget Allocations

### Administration & Finance
- **Total New Admin & Finance Baseline**: $0
- **Total New Admin & Finance One-Time**: $0

### Information Technology
- **New 07/08 Baseline**
  - Learning Commons: 28,030
  - Cyber Voice: 10,000
  - **Total New IT Baseline**: $38,030

- **New 07/08 One-Time**
  - Faculty Laptops: 50,000
  - MPP Laptops (Reimburse): 100,000
  - Cyber Voice: 68,000
  - **Total New IT One-Time**: $218,000

### Student Affairs
- **New 07/08 Baseline**
  - Director of Development: 40,500
  - **Total New Student Affairs Baseline**: $40,500

- **New 07/08 One-Time**
  - Concession Revenue: 76,000
  - McCarty Union Leave: 62,460
  - TAP Program: 63,545
  - Track Field: 200,000
  - **Total New Student Affairs One-Time**: $402,005
University Advancement

New 07/08 Baseline
- Campus Marketing: 200,000
- Staff Shift-CSFPF to University: 40,080
- Director of Development: 40,500

Total New UA Baseline: $280,580

Total New UA One-Time: $0

President

Total New President's Office Baseline: $0

New 07/08 One-Time
- Irvine Campus: 235,000

Total New President's Office One-Time: $235,000
BUDGET CHALLENGES & ONGOING ACTIVITIES
Budget Challenges for 2008-09

- Prior commitments, expectations, and opportunities, for example:
  - Maintain SFR—Approximately $4.5M in 2007-08
  - 100 new faculty
  - CBE building—Approximately $4M
  - Irvine campus
  - CMS – ongoing significant expenses
  - Costs to backfill vacated space—Approximately $2M
  - Equipment loan repayment—Approximately $3.2M
  - More unfunded mandates such as compensation
  - Enrollment growth
  - Opportunities e.g. Irvine, Tustin and Hope International University

- Due to reduced fee revenues, will have additional baseline shortfall in 2008-09
  - Believe this can be eliminated without resorting to additional divisional cuts
  - New revenue opportunities
  - Strategies being investigated—will report back to the President & PRBC

Weaknesses in State Budget
Ongoing Activities

- Work with University leadership, including division heads, PRBC, Deans, Departments Heads, and Directors to develop an overarching budget strategy to support institutional goals, operational priorities, and initiatives
- Increase communication throughout the University on the budget process, how decisions are made, where they are made, and what the decisions are
- Analyze University, divisional, and departmental budgets and operations and recommend budget strategies to maximize institutional resources aligned with University priorities
- Develop and implement models for multi-year budget planning
- Collect, interpret and report key financial management data and assure optimum utilization of financial resources through sound forecasting, analysis and reporting of the University's financial condition
- Develop, recommend, and implement budget and other strategies to proactively address issues or problems that impact long and short-term plans and operations

Ensure budget implications of capital and facilities planning are integrated into the University’s overarching budget strategy
## Additional Budget Discussions

<table>
<thead>
<tr>
<th>Topic</th>
<th>Status</th>
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<tbody>
<tr>
<td>PRBC</td>
<td>Ongoing</td>
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<tr>
<td>Deans Council</td>
<td>November 21, 2007</td>
</tr>
<tr>
<td>Additional Campus Forums</td>
<td>To Be Scheduled</td>
</tr>
<tr>
<td>Senate Executive Committee</td>
<td>To Be Scheduled</td>
</tr>
<tr>
<td>President &amp; Division Heads</td>
<td>Ongoing</td>
</tr>
<tr>
<td>Chancellor’s Office</td>
<td>Ongoing</td>
</tr>
<tr>
<td>Campus Departments</td>
<td>As Requested</td>
</tr>
</tbody>
</table>
Interested in getting more Information?

• Annual Budget Book
• Five-Year History
• Budget & Expenditures

Budget Reports Available at:

or via the Administrative Affairs link on the faculty/staff portal

CSU Budget Information Available at:
www.calstate.edu/budget
CAPITAL PROJECTS

JAY BOND
College of Business & Economics
Mihaylo Hall
College of Business & Economics
Mihaylo Hall
College of Business & Economics
Mihaylo Hall
College of Business & Economics
Mihaylo Hall

- 195,000 GSF
- Classrooms, faculty offices, institutes
- $85 million – state, donor, campus funds
- Completion date – June 2008
- LEED Silver
Student Recreation Center
Student Recreation Center
Student Recreation Center
Student Recreation Center

- 91,000 GSF
- $41 million – student fees
- Completion date – January 2008
- LEED Gold
University Police Facility
University Police Facility
University Police Facility
University Police Facility

- 9,000 GSF
- $6.5 million
- Includes Emergency Operations Center
- Construction start – November 2007
- Completion date – January 2009
Children’s Center
Children’s Center
Children’s Center
Children’s Center

- 16,000 GSF
- $9.3 million
- 122 FTES
- Student fee funded
- Trustees to approve design – November 2007
- Construction completion – Summer 2009
Student Housing
Student Housing
Student Housing

- 280,000 GSF – 1000 beds
- Common dining facility
- $144 million
- Trustees to approve its inclusion in our capital program – November 2007
- Housing fee funded
- Projected completion – Fall 2011
Parking Structures
Parking Structure

- Planning to add a 1500 space structure in the south end of Lot E, north of Marriott
- Parking fee funded
- Possibility of a larger structure, private funding being considered
Faculty/Staff Club

- Market Study Completed
- Site selected – south side of 1st floor of Pollak Library South
- Building Committee formed
- Architectural/Engineering Feasibility Study underway
- Possible opening for Fall 2010
Infrastructure Physical Services Complex

- Addresses numerous infrastructure deficiencies – electrical, sewer, water, storm drain systems
- Replaces Physical Plant’s shops
- $33 million
- Trying to secure state funding in 2008/09
McCarthy Hall Renovation

- Seeking state funding in FY 2010/11
- Feasibility study to begin in 2008
- Building systems, circulation, functional obsolescence, instructional capacity
- Scope and cost to be determined
Vacated Space Planning

- Plan for filling office space vacated when CBE moves to Mihaylo Hall
- Committee formed
- First meeting held
- Call issued to VPs
- Report to PAB – January 2008
- Moves intended to take place in Summer 2008 and Spring 2009
FACULTY/STAFF HOUSING

BILL DICKERSON
Background: Problem

- CSUF has been the fastest growing campus in the CSU for past 5 years

- With 37,000+ students -- CSUF is now the largest in the CSU (and second largest in the state)

- President has committed to 100 new faculty searches/year -- expected to add 80+ new faculty annually through 2010
• 72% of Tenure-Track Faculty still being hired at less than $70,000/year

• Median Price for homes in Orange County “dipped” under $600,000 for the first time in several years

• University has no land to devote to meaningful faculty/staff housing development

• University has “no money”
Solution

• Provide a variety of different Housing Opportunities for University employees -- with each emphasizing *long-term benefits* to the University
City of Buena Park Conditions

- Designated “Affordable Income” project
- Buyers’ income subject to maximums
- Buyers’ income cannot exceed:
  - Moderate-income limit (75 units)
    - 120% of County median income
    - $94,400 for family of 4
  - Lower-income limit (11 units)
    - 80% of County median income
    - $69,300 for family of 4
- These conditions conform well to typical faculty starting salaries – “Good news / bad news”
University Heights – Site Plan
University Heights
University Heights – Property Description

- Hilltop location at 1451 North Brea Boulevard
- Housing Authority acquired 3.2 acres
- Purchase price is cost to build new 13,000 square foot lodge facility for Fullerton Elks
- Additional payments of $4,200 per month
- “Upscale” University faculty & staff housing
- 42 paired, 2 and 3 level town homes
- Total project cost approximately $22 million
University Heights
University Heights
University Heights

Comparable Market Price Graph

- Price vs. Unit Sq. Ft.
- Competitive Proj
- University Heights
- Linear (Competitive Proj)
Creekside
Creekside

- CSUF in escrow to purchase the final 21 of 252 Condo Conversions
- Originally priced $254-404,000
- CSUF priced -- $184-309,000
- Deed Restrictions to retain control -- similar to Ground Lease
SOCO Walk
SOCO Walk
SOCO Walk
SOCO Walk

- CSUF may purchase the final 18-24 of 120 new Condos
- 1688 sq. ft. lofts originally priced $599,000 and up
- $422,000 offer to CSUF -- still negotiating
- Deed Restrictions to retain control -- similar to Ground Lease
College Park

- 8 acre parcel adjacent to campus
- 90 Town Homes
- 800 car parking structure
- Currently on “Hold”
PROPERTY ACQUISITION

WILLIE HAGAN

JACK SMART
Property Acquisition

- Irvine Campus
- Tustin
- Hope International University
- City of Fullerton University Village Area and General Plan
QUESTIONS & ANSWERS