

Fiscal State of the University

Spring Semester 2008

March 27, 2008

CALIFORNIA STATE UNIVERSITY, FULLERTON

Division of Administration and Finance

Partners in Learning

Charge from Academic Senate

BL 07-03

“At a Senate meeting as close as possible to the beginning of the spring and fall semesters, the Chief Financial Officer shall be invited to present to the Senate a report on the fiscal state of the University. The report shall include but not be limited to:

- (a) the sources and uses of all revenues designated to the university (including auxiliary units and extended education) and
- (b) budget priorities, issues, and challenges

Following each address, the Chief Financial Officer shall answer questions from those in attendance.”

Report Presentation

Bill Barrett, AVP Administration/Acting Assistant VP of Budget

Paulette Blumberg, Executive Assistant to the VP Admin. & Finance

Naomi Goodwin, Assistant VP Administration & Finance

Brian Jenkins, Associate VP of Finance

Sarah Song, Budget Director

Goals

- Update On Key Fiscal Issues

- Written Overview of University Finances *(page 22)*
 - 2007/08 University Revenue Budget
 - 2007/08 Operating Fund (General Fund) Budget Summary
 - 2007/08 Second Quarter Revenue & Expenditure Update by Division & Program
 - Five-Year History Budget & Expenditures 2002/03 – 2006/07

- CERF Funds

Questions you might have asked if you weren't focused on the second language graduation requirement...

- How bad could the budget reduction really be?
- What will happen to 2007/08 carryforward?
- Should I spend or save Lottery Funds?
- What is the campus decision making process for budget reductions?
- What is CSUF's projected 2008/09 enrollment and how does this compare to 2008/09 funded (target) enrollment?
- Who's going to win the Presidential election?

**How bad could the budget
reduction really be?**

2008/09 Budget Overview

- \$14.5 - \$16.5 billion budget deficit
- \$386.1 Million reduction to CSU
- \$18.1 Million reduction to CSUF
- Unfunded Mandates
- Structural Deficit
- Ongoing Operational Costs
- Utility Cost Increases

2008/09 CSUF Budget Summary

These are projected figures based on information as of 3/24/08
and are based on the CSU Budget Memo and Internal Campus Budget Situation

Remaining 06/07 Structural Deficit	\$2,264,514
New 07/08 Structural Deficit	<u>3,678,570</u>
TOTAL 07/08 Structural Deficit	\$5,943,084
Net Reduction in 08/09 State Allocation and Revenues	<u>\$4,736,710</u>
Based on a \$5.3M reduction in net State allocation and a net increase over 07/08 fee revenues of \$587,790	
08/09 Beginning Shortfall	<u>\$10,679,794</u>
Projected increase in 08/09 Baseline Expenditures *	7,860,042
TOTAL 08/09 Shortfall	<u>\$18,539,836 **</u>
Items funded with non recurring one-time/non-baseline resources in 07/08 which if approved for expenditure will further increase the shortfall. *	20,303,799

* Not yet reviewed and acted on by PRBC

** \$18.5 Million differs from \$18.1 Million because it takes into account additional revenue from over enrollment, structural deficit and other factors

2008/09 Divisional Reductions if Prorated by Percent of Baseline

	FY 07-08 Baseline Budget	Percentage of Baseline Budget	FY08-09 Baseline Budget Reduction	Half of Baseline Budget Reduction in FY07-08	Total FY 08-09 Baseline Budget Reduction
President	3,284,932	1.82%	296,827.05	44,779	\$ 341,606
Academic Affairs	125,240,432	69.53%	11,316,748.19	1,717,589	\$ 13,034,337
Administration & Finance	19,894,442	11.05%	1,797,665.39	284,779	\$ 2,082,444
Student Affairs	16,058,255	8.92%	1,451,026.84		\$ 1,451,027
Information Technology	10,477,940	5.82%	946,788.56	146,525	\$ 1,093,314
University Advancement	5,160,060	2.86%	466,263.96	70,844	\$ 537,108
	180,116,061	100.00%	16,275,320	2,264,516	18,539,836

Proration is not recommended, but serves as a starting point for discussion.
 PRBC is currently looking at University priorities and budget reduction strategies.

Examples of what a reduction of this magnitude could mean for CSUF ...

- Access denied to up to 1,000 fully eligible upper division transfer students
- Cutting over 1,200 course sections in the next academic year
- Fewer part-time faculty employed
- Increase in student time to degree
- Reduced expenditures on facilities maintenance

**What will happen to
2007/08 carryforward?**

2006/07 Carryforward Fund Balances*

	Original Budget	Revised Budget	Actual Expenditures	Budget Balance Available Per Ledger	Encumbrances	Revised Budget Balance Available	Payroll Accrual	True Budget Balance Available	Carryforward
President's Office	2,028,209	2,284,498.00	1,498,027.00	786,471.20	36,558.28	749,912.92	18,202.17	731,710.75	731,710.75
Academic Affairs	121,409,455	136,505,825.00	129,438,089.00	7,067,736.00	1,748,055.62	5,319,680.38	298,164.72	5,021,515.66	5,021,515.66
Admin & Finance	20,129,834	22,861,629.00	21,429,603.00	1,432,026.12	567,109.15	864,916.97	184,268.67	680,648.30	680,648.30
Student Affairs	16,385,727	19,400,175.00	18,078,038.00	1,322,137.69	256,663.79	1,065,473.90	127,446.70	938,027.20	938,027.20
University Advancement	3,488,973	4,043,912.00	3,776,861.00	267,051.11	55,377.32	211,673.79	8,444.10	203,229.69	203,229.69
Executive VP	2,655,778	3,135,159.00	3,038,296.00	96,863.52	70,213.77	26,649.75	16,060.14	10,589.61	10,589.61
CITO	10,357,225	11,871,678.00	10,867,983.00	1,003,695.21	793,549.11	210,146.10	50,826.03	159,320.07	159,320.07
Total	176,455,201	200,102,876.00	188,126,897.00	11,975,980.85	3,527,527.04	8,448,453.81	703,412.53	7,745,041.28	7,745,041.28

- 2007/08 carryforward will not be swept to University Level
- If your 2007/08 carryforward vanishes, call your VP or Dean, not the CFO

* Operating fund (general fund) only

Should I spend or save Lottery Funds?

Lottery – Systemwide Balances

Sum of Firms Amount	2006-07 Reported	80% of the 2006-	Amount that
Abbrev Campus Name	Equity	07 Allocation	Exceeds Policy
Bakersfield	684,379	569,600	114,779
Chancellor's Office	21,302,000	9,310,814	11,991,186
Channel Islands	57,218	140,000	-
Chico	973,263	1,215,200	-
Dominquez Hills	1,229,821	797,600	432,221
Easy Bay	623,382	1,016,800	-
Fresno	1,769,479	1,454,094	315,385
Fullerton	13,343,505	2,107,200	11,236,305
Humboldt	179,716	616,800	-
Long Beach	1,672,482	2,292,000	-
Los Angeles	651,513	1,447,200	-
Maritime Academy	371,096	70,800	300,296
Monterey Bay	481,123	308,800	172,323
Northridge	601,033	2,042,400	-
Pomona	813,984	1,470,400	-
Sacramento	1,365,230	1,885,600	-
San Bernardino	306,013	1,145,600	-
San Diego	856,886	2,306,400	-
San Francisco	4,830,652	1,920,000	2,910,652
San Jose	400,458	1,846,400	-
San Luis Obispo	1,335,473	1,407,200	-
San Marcos	120,926	507,200	-
Sonoma	1,384,625	575,200	809,425
Stanislaus	58,284	555,200	-
Grand Total	55,412,541	37,008,508	28,282,572

Because we exceed the permissible lottery fund reserve, departments are encouraged to spend Lottery funds.

Lottery – 2006/07 Campus Allocations*

Approved Distribution of Lottery Funds 2006-07

\$5.8 Million

\$2,000,000 Distributed to Academic departments

2,100,000 Distributed to Academic Affairs for distribution by Vice President of Academic Affairs

500,000 Distributed to Library

300,000 Distributed to Information Technology

900,000 Distributed to Student Affairs

\$5,800,000 TOTAL

* Approved by President Gordon on 3/13/07

Lottery – Campus Allocation Plan

SOURCES

Carry forward Balance

State Allocation
 CSU Allocations for Specific Expenditures e.g., Ed. Ed
 Estimated Interest Earnings
 CBE Loan Interest Payment
 Fund Transfer from Fund 839.341
 CBE - Scheduled Fund Raising Loan Repayment *
 Performing Arts Loan Repayment
 Campus Emergency Reserve
 CBE - Type II Equipment Repayment

Total Sources

USES

CBE Loan
 Campus Allocation Plan (1)
 Academic Departments
 Academic Affairs
 Library
 Student Affairs
 Information Technology
 Budget Balancing Plan (2)
 Projected Available Balances for Distribution (3)
 Carryforward Restoration from 05/06 CF to Divisions
 Campus Emergency Reserve
 Allocation to Balance 06/07 Budget
 CSU Allocations for Specific Expenditures e.g., Ed. Ed
 Program expenses
 Performing Arts Loan

Total Uses

Ending Balance

* Subject to Actual Receipt of Funds Raised and Pledged and includes interest payments

Reserves

	Actual 2006/07	Budgeted 2007/08	Projected 2008/09
Carry forward Balance	\$18,261,382	\$325,025	\$0
State Allocation	\$2,589,000	\$2,229,000	\$2,300,000
CSU Allocations for Specific Expenditures e.g., Ed. Ed	\$52,952		
Estimated Interest Earnings	\$724,499	\$300,000	\$200,000
CBE Loan Interest Payment	\$222,497		
Fund Transfer from Fund 839.341	\$1,442		
CBE - Scheduled Fund Raising Loan Repayment *	\$0	\$0	\$1,897,977
Performing Arts Loan Repayment			
Campus Emergency Reserve		\$3,678,592	
CBE - Type II Equipment Repayment	\$4,100,000		\$0
Total Sources	\$25,951,771	\$6,532,617	\$4,397,977
CBE Loan	\$8,817,756	\$0	\$0
Campus Allocation Plan (1)			\$0
Academic Departments	\$2,000,000		
Academic Affairs	\$2,100,000		
Library	\$500,000		
Student Affairs	\$900,000		
Information Technology	\$300,000		
Budget Balancing Plan (2)		\$5,686,583	
Projected Available Balances for Distribution (3)			\$3,900,000
Carryforward Restoration from 05/06 CF to Divisions	\$3,171,550	\$0	\$0
Campus Emergency Reserve	\$3,678,592	\$448,583	\$0
Allocation to Balance 06/07 Budget	\$3,024,957	\$0	
CSU Allocations for Specific Expenditures e.g., Ed. Ed	\$52,952		
Program expenses	\$397,451	\$397,451	\$400,000
Performing Arts Loan	\$683,489		
Total Uses	\$25,626,747	\$6,532,617	\$4,300,000
Ending Balance	\$325,025	\$0	\$97,977
Reserves		\$448,583	\$448,583

- Note: 1. President's Approved Lottery Fund Allocation Plan
 2. PRBC Recommended and President's Approved Plan
 3. Projected lottery funds available for distribution upon the President's approval

**What is the campus
decision making process
for budget reductions?**

Campus budget reduction decision making process

- PRBC is reviewing
 - University and divisional priorities
 - 2008/09 revenue projections and expenditures
 - Preliminary budget reduction scenarios
- Each division is examining efficiencies in their budgets and looking at areas in which budget reductions could be made
- The CFO is examining strategies to increase University revenue and reduce expenses. A report will be shared with PRBC
- PRBC also will receive and review updated budget projections after the May revise
- PRBC will make final 2008/09 budget recommendations to the President for his approval

What is our projected 2008/09 enrollment and how does this compare to 2008/09 funded (target) enrollment?

What are the fiscal implications of additional enrollment beyond our funded target?

2008/09 Enrollment Projections

Projected 2008/09 Enrollment	29,066 FTES*
2008/09 Funded Enrollment Target	28,161 FTES
Amount Over Target	905 FTES

- The University will not receive state support for enrollment over target. If the University were to receive state support for the 905 FTES over target, this would equate to approximately \$4.8 M.
- The University does receive fee revenue from enrollment over target
 - 905 FTES generates approximately \$2.8M in student fee revenue
- Since the University has historically been over-enrolled, much of the \$2.8M in student fee revenue generated by over-enrolled FTES has already been accounted for in the overall University budget

*Represents a 1.63% decrease from 2007-08 enrollment (based on 1/29/08 census)

Written Overview of University Finances

Budget Reports Available at
<http://finance.fullerton.edu/Budget/BudgetReport/index.htm>

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- CERF Funds

2007/08 University Revenue Budget

(EXCLUDES PRIOR YEAR CARRYFORWARDS AND FUND BALANCES)*

CSU OPERATING FUND	\$	298,747,840
LOTTERY EDUCATION FUND		2,529,000
CONTINUING EDUCATION REVENUE FUND (CERF)		8,915,000
HEALTH FACILITIES FEE		220,000
HOUSING FUND		4,497,290
PARKING FUND		9,042,200
PARKING FINES & FORFEITURES		1,197,000
AUXILIARY FUNDS:		
CSUF AUXILIARY SERVICES CORPORATION		31,904,310
CSUF PHILANTHROPIC FOUNDATION		720,750 **
ASSOCIATED STUDENTS INC.		6,575,494
HOUSING AUTHORITY		22,739,702
TOTAL UNIVERSITY BUDGET	\$	<u>387,088,586 ***</u>

* See 2006/07 Carryforward & Fund Balances

** Budget figure for operations only, does not include fundraising

*** Excludes Financial Aid and Capital Funds

2007/08 Operating Fund (General Fund)

Budget Summary

	BASELINE	ONE-TIME FUNDS	TOTAL
STATE ALLOCATION	\$ 179,133,570	\$ -	\$ 179,133,570
BUDGETED REVENUES			
State University Fee	\$ 96,872,700		
Non-Resident Fee	8,360,757		
Application Fee	1,943,065		
Transcripts & Late Reg	330,000		
Federal Perkins	157,328		
Health Fee	2,200,000		
Other Receipts*	5,064,420		
Trust Fund Interest Earnings	1,800,000		
Total Revenue	\$ 116,728,270	-	\$ 116,728,270
Total State Allocation and Revenues	\$ 295,861,840	\$ -	\$ 295,861,840
Reimbursed Activities	2,886,000	-	2,886,000
Total	\$ 298,747,840	\$ -	\$ 298,747,840
ADDITIONAL RESOURCES ONE TIME	-	21,418,692	21,418,692
Grand Total Resources	\$ 298,747,840	\$ 21,418,692	\$ 320,166,532
BUDGETED EXPENDITURES BY DIVISION			
President	\$ 3,284,932	\$ 190,221	\$ 3,475,153
Academic Affairs	125,240,432	2,030,572	127,271,004
Administration and Finance	19,894,442	(250,584)	19,643,858
Information Technology	10,477,940	71,475	10,549,415
Student Affairs	16,058,255	402,005	16,460,260
University Advancement	5,160,060	(70,844)	5,089,216
University Wide	121,688,863	13,102,763	134,791,626
Sub-Total	\$ 301,804,924	\$ 15,475,608	\$ 317,280,532
Reimbursed Activities	2,886,000	-	2,886,000
Total Expenditures	\$ 304,690,924	\$ 15,475,608	\$ 320,166,532
FUND BALANCE	\$ (5,943,084)	\$ 5,943,084	\$ -

*Other, concurrent enrollment fees, workstudy revenues, etc. receipts include consolidated course fees, diploma fees, installment fees, other mandatory fees, optional user fees

**One-time or other non-baseline funds used to balance the budget as recommended by PRBC and approved by President Gordon in his 11/2/07 Budget memo

2007/08 Second Quarter Revenue & Expenditure Update By Division

DIVISION/COST CENTER	Revised Budget					Actual Expenses			Encumbrances	Budget Balance Available	Percent of Budget Expended + Encumbered
	FTE	SW	OE	PY	TOTAL	SW	OE	TOTAL	OE	(e) - (h) - (i) = (j)	(h) + (i) / (e)
	(a)	(b)	(c)	(d)	(b) + (c) + (d) = (e)	(f)	(g)	(f) + (g) = (h)	(i)		(h) + (i) / (e)
PRESIDENT'S	26.00	2,110,133	1,357,190	810,084	4,277,407	910,109	903,966	1,814,076	366,608	2,096,724	51%
ACADEMIC AFFAIRS	1788.30	116,439,969	24,148,609	6,774,963	147,363,541	64,269,535	7,805,085	72,074,620	2,078,660	73,210,261	50%
ADMINISTRATION AND FINANCE	278.63	17,183,594	2,998,484	2,039,298	22,221,375	10,522,635	3,722,285	14,244,920	2,638,632	5,337,824	76%
INFORMATION TECHNOLOGY	100.50	6,800,201	3,759,804	952,869	11,512,875	3,225,021	2,111,657	5,336,679	1,148,936	5,027,260	56%
STUDENT AFFAIRS	235.65	14,078,639	2,897,496	1,194,691	18,170,825	7,966,404	(1,445,969)	6,520,435	583,292	11,067,098	39%
UNIVERSITY ADVANCEMENT	63.50	4,380,750	1,319,664	316,819	6,017,233	2,174,736	1,460,359	3,635,095	582,284	1,799,855	70%
SUB-TOTAL DIVISIONS	2492.58	\$ 160,993,286	\$ 36,481,247	\$ 12,088,724	\$ 209,563,256	\$ 89,068,440	\$ 14,557,383	\$ 103,625,823	\$ 7,398,411	\$ 98,539,022	53%
ALL UNIVERSITY TOTAL	20.90	\$ 2,418,571	\$ 96,938,516	\$ 25,752,051	\$ 125,109,138	\$ 1,218,259	\$ 58,759,444	\$ 59,977,703	\$ 6,231,800	\$ 58,899,635	53%
TOTAL CSU OPERATING FUND BUDGET (Includes Reimbursed Activities)	2513.48	\$ 163,411,857	\$ 133,419,762	\$ 37,840,775	\$ 334,672,394	\$ 90,286,699	\$ 73,316,828	\$ 163,603,526	\$ 13,630,211	\$ 157,438,656	53%

2007/08 Second Quarter Revenue & Expenditure Update By Department

DIVISION/COST CENTER	Revised Budget					Actual Expenses			Encumbrances	Budget Balance Available	Percent of Budget Expended + Encumbered
	FTE	SW	OE	PY	TOTAL	SW	OE	TOTAL	OE	(e) - (h) - (i) = (j)	(h) + (i) / (e)
	(a)	(b)	(c)	(d)	(b) + (c) + (d) = (e)	(f)	(g)	(f) + (g) = (h)	(i)		(h) + (i) / (e)
COLLEGE OF THE ARTS											
Art	63.00	3,173,768	213,689	14,644	3,402,101	2,098,628	109,810	2,208,439	129,534	1,064,129	69%
Artists Village	0.00	-	36,000	146	36,146	-	21,017	21,017	8,892	6,236	83%
Cultural Events	0.00	-	20,000	1	20,001	-	5,356	5,356	-	14,645	27%
Dean ARTS	15.15	702,902	197,487	11,391	911,780	344,650	90,899	435,548	28,527	447,704	51%
Instruction ARTS	0.00	1,944,298	170,417	232,584	2,347,299	22,500	5	22,505	-	2,324,794	1%
Music	41.50	2,280,985	127,508	22,580	2,431,073	1,546,112	81,729	1,627,841	14,209	789,023	68%
Theatre/Dance	51.50	2,657,406	165,003	6,760	2,829,169	1,740,693	74,438	1,815,131	-	1,014,038	64%
ARTS TOTAL	171.15	10,759,359	930,104	288,106	11,977,569	5,752,583	383,254	6,135,837	181,163	5,660,569	53%

Five-Year Budget & Expenditures

By Division 2002/03 – 2006/07

DIVISION	Fiscal Year 2002-03			Fiscal Year 2003-04			Fiscal Year 2004-05			Fiscal Year 2005-06			Fiscal Year 2006-07		
	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense
PRESIDENT'S	1,446,666	1,666,004	1,377,369	1,377,330	1,742,727	1,412,594	1,382,272	1,675,876	1,471,036	1,595,257	1,997,715	1,427,112	2,028,209	2,284,498	1,498,027
ACADEMIC AFFAIRS	103,487,540	128,133,025	111,570,705	102,882,008	130,306,340	107,611,453	106,569,209	133,908,800	107,761,964	110,567,776	133,758,525	127,067,809	121,409,455	136,505,825	129,438,089
ADMINISTRATION	11,951,978	13,557,683	13,474,364	11,087,419	12,982,155	12,725,327	12,287,187	14,842,651	13,923,251	15,310,117	17,577,411	17,385,605	20,129,834	22,861,629	21,429,603
BUSINESS & FINANCIAL AFRS	4,832,965	5,675,512	5,176,170	4,562,071	5,201,076	4,897,052	3,818,203	4,303,823	3,544,243	3,245,416	3,706,518	3,136,638	-	-	-
EXECUTIVE VICE PRESIDENT	2,296,136	3,871,578	2,304,485	2,267,274	4,061,133	2,084,224	2,267,274	4,406,303	2,352,960	2,467,289	3,143,871	3,231,436	2,655,778	3,135,159	3,038,296
INFORMATION TECHNOLOGY	6,959,549	7,960,242	9,508,465	7,578,833	7,136,585	8,291,837	7,598,833	8,399,843	8,004,985	9,930,670	11,794,871	11,036,287	10,357,225	11,871,678	10,867,983
STUDENT AFFAIRS	13,357,277	16,168,966	14,616,110	13,498,219	16,303,121	14,659,881	13,654,454	16,145,957	14,726,368	15,098,937	16,511,448	16,174,581	16,385,727	19,400,175	18,078,038
UNIVERSITY ADVANCEMENT	3,196,475	3,568,278	3,210,596	3,055,992	3,544,648	3,129,744	3,130,992	3,388,048	3,176,514	3,247,785	3,603,522	3,349,663	3,488,973	4,043,912	3,776,861
ALL UNIVERSITY	61,804,014	39,866,494	57,967,517	79,349,114	54,525,051	80,637,591	81,596,096	47,413,975	77,291,958	87,141,770	62,625,217	71,909,967	99,362,951	92,949,895	67,085,101
REIMBURSED ACTIVITIES	5,119,000	5,789,000	5,348,085	5,725,000	7,050,000	6,880,246	7,050,000	12,150,000	12,091,749	12,150,000	18,342,232	18,342,231	-	8,927,023	8,927,023

TOTAL OPERATING FUND \$ 214,451,600 \$ 226,256,782 \$ 224,553,867 \$ 231,383,260 \$ 242,852,836 \$ 242,329,950 \$ 239,354,520 \$ 246,635,275 \$ 244,345,026 \$ 260,755,017 \$ 273,061,330 \$ 273,061,329 \$ 275,818,152 \$ 301,979,794 \$ 264,139,019

Budget Reports Available at
<http://finance.fullerton.edu/Budget/BudgetReport/index.htm>

Five-Year Budget & Expenditures By Department 2002/03 – 2006/07

OPERATING FUND BY COST CENTER FIVE-YEAR BUDGET DATA

DIVISION/ COLLEGE/COST CENTER	Fiscal Year 2002-03			Fiscal Year 2003-04			Fiscal Year 2004-05			Fiscal Year 2005-06			Fiscal Year 2006-07		
	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense	Original Budget	Revised Budget	Actual Expense
ACADEMIC AFFAIRS															
COMMUNICATIONS	2,107,245	2,483,693	2,493,203	2,190,553	2,485,715	2,486,422	2,222,508	2,514,509	2,427,481	2,339,890	2,867,376	2,930,480	2,327,442	2,608,307	3,153,511
DEAN COMMUNICATIONS	566,396	610,190	621,148	556,930	626,180	586,134	750,330	727,694	703,594	752,910	937,586	912,845	1,101,162	1,559,906	976,272
HUMAN COMMUNICATION STUDIES	2,201,027	2,463,875	2,458,516	2,183,277	2,447,217	2,426,793	2,057,772	2,322,137	2,313,436	2,097,818	2,532,990	2,531,091	2,242,680	2,667,179	2,749,070
RADIO/TV/FILM	674,017	703,962	702,720	720,472	740,003	752,498	832,596	854,711	837,360	1,007,232	1,092,123	1,017,820	1,073,437	1,113,705	1,136,264
SPEECH COMM-DEBATE	-	42,816	2,000	100,000	82,397	42,501	-	100,921	74,636	-	96,573	81,890	-	118,724	74,857
TITAN COMMUNICATIONS	56,796	83,831	86,184	120,624	173,812	156,597	120,624	207,011	213,173	125,460	140,210	130,681	130,992	140,142	99,742
COM TOTAL	5,605,481	6,388,368	6,363,770	5,871,856	6,555,324	6,450,946	5,983,830	6,726,984	6,569,680	6,323,310	7,666,857	7,604,806	6,875,713	8,207,963	8,189,717

2007/08 CERF

Program	FY 07-08 Budget
Revenue by Type:	
Special Session Certif Prgm	1,347,460
Special Session Contract Prgm	456,850
Open University	2,230,530
Special Session-Other	1,045,320
Regular Extension	473,210
Contract Extension	434,860
Certificate Programs	2,012,670
Revenues-Other	18,910
Materials	40
Lease Revenue	825,440
Misc Operating Rev-CERF	47,810
Misc Rev - Late Fees	16,440
Processing Fee	5,460
	8,915,000
Expenditure by Program:	
Academic Administration	908,742
Administrative Information Technology	233,056
Community Education	2,191,977
Course and Curriculum Development	808,849
Fiscal Operations	348,367
General Academic Instruction	1,088,043
General Administration	824,438
Public Relations/Development	1,786,897
Student Services Administration	394,298
Intra Campus Transfers	330,333
Total	8,915,000